

Our focus: System solutions



We focus on providing

- *a complete solution which fulfills your need*
- *Supplying a system of products integrated with each other, instead of just a product*
- *Total system ownership from delivery to end-of-life*
- *Providing cost efficient supply solutions for the customer*

Product Lines



GENTEX



HELMET
INTEGRATED SYSTEMS



CAPEWELL
AERIAL SYSTEMS LLC



AVIATION LIFE SUPPORT
AREG LLC
UN DIVERS



PROPPER
THE BRAND THAT'S BATTLE TESTED.



HARRIS

CEP

LIGHTSPEED
Authorized Dealer



ACR **ARTEX**

DRIFIRE
COMFORTABLE FR WEAR



Key advantages vs competitors

- Better Comfort
- More durable
- Better clarity
- Award winning ANR performance
- Excellent battery time with Auto shutoff
- Bluetooth Duplex for both low and high impedance headsets
- Flight link compatible recording
- Full Local support at NSS certified service center
- Superior warranty: 7 years



Key advantages vs competitors

- Better Comfort
 - Plush ear seals provide 20% more surface area than its leading competitor, for a better seal around glasses frames and a more comfortable distribution of side pressure
 - Larger cup cavity provides 50% more space for your ears, allowing the entire ear to fit comfortably inside, while preventing the pain caused by seals pressing against the edge of the ear
 - Performance ear seals are tapered to provide a more natural fit, for greater comfort and stability



Key advantages vs competitors

- More Durable
 - New rugged cables built around a Kevlar core deliver more strength and flexibility with less weight than standard cables
 - Nearly 100% of the headset is made from stainless steel and magnesium
 - Magnesium ear cups are both strong and light, while delivering superior high-frequency noise attenuation



Key advantages vs competitors

- Better Clarity
 - The Dual Aperture Disc™ microphone provides greater noise cancellation for clearer, more intelligible communications
 - Exclusive, user-adjustable mic gain helps balance loud and soft voices in a multi-headset environment
 - Front Row Center™ (FRC), stereo cross-feet technology, and redesigned speakers deliver crisp, rich audio and unparalleled music fidelity



Key advantages vs competitors

- Award winning performance
 - Award-winning active noise cancellation (ANR)
 - delivers consistent performance over a deep, broad range of low frequency noise
 - Excellent long lasting battery time w auto-shutoff
 - Zulu preferred 3 to 1 over our nearest competitor by professional pilots who flew with both



Key advantages vs competitors

- Superior warranty: 7 years
- Bluetooth Duplex for both low and high impedance headsets
- Flight link compatible recording
- NSS Local certified service center



Lightspeed Zulu 3 Comparison

	Lightspeed Zulu 3	Bose A20	David Clark One-X
	The exclusive Lightspeed ear seal system delivers more comfort.		
Ear seal shape	Contoured, tapering out at the bottom to fit the curve of the jaw for more comfort and stability	Flat surface	Flat surface
Below ear seal cup volume	27cm ³ — 60% greater than Bose A20 and 125% greater than the David Clark One-X — for increased comfort	17cm ³	12cm ³
Ear seal surface area	60cm ² — 20% greater than the Bose A20 and 35% greater than the David Clark One-X — for a better seal and more comfortable distribution of side pressure	52cm ²	44cm ²
Ear seal wall width at temple	30mm — 35% wider than the A20 and 65% wider than the One-X — for increased comfort and better seal while wearing eyeglasses	22mm	18mm
	Zulu 3's unique design features and exclusive materials result in greater durability.		
Cable construction	Kevlar reinforced system that is stronger and more flexible than standard cables while weighing less	Standard over-molded PVC	Standard over-molded PVC
Headset design and construction	Nearly 100% magnesium and stainless steel construction ; integrated wiring keeps wires hidden and protected	Plastic and magnesium; exposed spring and wires	Plastic and magnesium; exposed wiring
Warranty	7 years — 2 years more than any other premium headset	5 years	5 years
	Exclusive audio features deliver exceptional voice clarity and music fidelity.		
User adjustable mic gain	Yes, user-adjustable mic gain helps balance loud and soft voices in a multi-headset environment	No	No
Microphone	Dual Aperture Disc™ electret microphone provides greater noise cancellation for clearer, more intelligible communications	Electret	Electret
Music muting functionality	Soft mute recovery for wired AUX or Bluetooth, for a more pleasing transition	Abrupt mute recovery, wired AUX and Bluetooth	Abrupt mute recovery, Bluetooth (wired AUX not available)
FlightLink compatibility	Lightspeed's free, proprietary in-cockpit recording app	No	No
Front Row Center™ audio enhancement	Yes, for a high-fidelity, concert-like audio experience	No	No
	Priced less than either the A20 or One-X, Zulu 3 is an exceptional value.		
MSRP	\$850	\$1,096	\$895